



# 19th Annual Conference on Marketing Pharmaceuticals in a Time of Change

February 20-22, 2007 | New York Marriott Marquis Times Square, NY, USA

## PROGRAM COMMITTEE

### WAYNE L. PINES

President, Regulatory Services and Healthcare,  
APCO Worldwide Inc.

### THOMAS W. ABRAMS, MBA, RPh

Director, Division of Drug Advertising,  
Marketing and Communications (DDMAC),  
CDER, FDA

### MARYANN GALLAGHER

Consumer Safety Officer, Advertising and  
Promotional Labeling Branch (APLB),  
CBER, FDA

### GLENN N. BYRD, MBA, RAC

Director, Regulatory Affairs, PDL BioPharma, Inc.

### NORMAN A. DREZIN, RPh, JD

President, Drezin Consultants, LLC

### JOHN F. KAMP, JD, PhD

Executive Director, Coalition for Healthcare  
Communication

### LUCY ROSE, MBA

President, Lucy Rose & Associates

### MINNIE BAYLOR-HENRY, JD, RPh

Vice President, Medical and Regulatory Affairs,  
McNeil Consumer & Specialty Pharmaceuticals  
Johnson & Johnson

### PAUL SAVIDGE, JD

Vice President, Labeling and Promotion,  
Bristol-Myers Squibb

## TARGET AUDIENCE

This program is designed for individuals  
involved in marketing, legal, regulatory,  
public affairs, and advertising executives in  
the pharmaceutical and biologics industries,  
plus their consultants and agencies.

## CONTACT INFORMATION

Ellen Diegel, Program Manager

Phone +1-215-442-6158 / Fax +1-215-442-6199

email [Ellen.Diegel@diahome.org](mailto:Ellen.Diegel@diahome.org)

## OVERVIEW

This program is designed both for people who are new to advertising and promotion issues, as well as those who have been involved in this area for some time. It is designed to provide practical, day-to-day guidance on what can be learned from the latest FDA enforcement actions, and how companies and their legal, regulatory, marketing, advertising and PR consultants can do their jobs better.

This year's program focuses on the key issues facing advertising and promotion today, such as enforcement, off-label promotion, training, the new physician labeling rules, state regulations, and the increasingly important role of the Office of Inspector General.

## TUTORIAL

Tuesday, February 20, 1:00-4:00 pm

### DDMAC and Compliance 101: A Primer

LUCY ROSE, MBA, Lucy Rose & Associates

PAUL SAVIDGE, JD, Bristol-Myers Squibb

KELLY FREEMAN, PhD, Eli Lilly and Company

## CONCURRENT BREAKOUT SESSIONS

Wednesday, February 21, 1:45-3:15 pm and 3:45-5:15 pm

Four breakout sessions will be offered in each time period enabling registrants to attend two of the following sessions.

- Sales and Marketing Compliance
- Working with FDA – Parts 1 and 2
- Just What Quality Data IS Required to Support a Claim?

## LUNCHEON PRESENTATIONS

Wednesday, February 21, 12:15-1:30 pm

### An Entrepreneur's View of Pharma Innovation

DAVID SCHEER, Scheer and Company, Inc.

Thursday, February 22, 12:45-2:00 pm

### FDA's Budget Problem and What it Means

STEVE GROSSMAN, Executive Director, FDA Alliance

WILLIAM HUBBARD, Former FDA Associate Commissioner for Policy

## KEYNOTE PRESENTATION

Thursday, February 22, 9:00-9:15 am

LINDA F. GOLODNER, National Consumer League

VISIT [WWW.DIAHOME.ORG](http://WWW.DIAHOME.ORG) FOR A COMPLETE SCHEDULE OF EVENTS!

DIA, 800 Enterprise Road, Suite 200, Horsham, PA 19044, USA tel: +1-215-442-6100 fax: +1-215-442-6199 email: [dia@diahome.org](mailto:dia@diahome.org)



The Drug Information Association is accredited by the Accreditation Council for Pharmacy Education as a Provider of continuing pharmacy education. Participants may earn up to 11 contact hours or 1.1 continuing education units (CEU's) for completing this program.



The Drug Information Association (DIA) has been reviewed and approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 1620 I Street, NW, Suite 615, Washington, DC 20006. The DIA has awarded up to 1.4 continuing education units (CEUs) to participants who successfully complete this program and tutorial.

**To receive a statement of credit, please visit [www.diahome.org](http://www.diahome.org). Detailed instructions on how to complete your credit request and download your certificate will be provided onsite.**

**Disclosure Policy:** It is Drug Information Association policy that all faculty participating in continuing education activities must disclose to the program audience (1) any real or apparent conflict(s) of interest related to the content of their presentation and (2) discussions of unlabeled or unapproved uses of drugs or medical devices. Faculty disclosure will be included in the course materials.

**Conference Learning Objectives** At the conclusion of this conference, participants should be able to:

- ▶ Discuss the latest enforcement actions and policies by the FDA
- ▶ Summarize best practices by other companies in implementing regulatory policies
- ▶ Describe how companies can best navigate the regulatory review process at FDA
- ▶ Outline the policies and actions being taken by others, such as OIG, DOJ and trade and professional associations

### Continuing Education Credit Allocation

**Tutorial:** .3 IACET CEUs    **Conference:** 11 pharmacy contact hours (1.1 CEUs), 286-000-07-002-L04; 1.1 IACET CEUs

*Statements made by speakers are their own opinion and not necessarily that of the organization they represent, or that of the Drug Information Association.*

*Speakers and agenda are subject to change without notice.*

*Recording of information, in any type of media, is prohibited at all DIA events without prior written consent from DIA.*

## TUESDAY • FEBRUARY 20

**12:00-1:00 PM** TUTORIAL REGISTRATION

**1:00-4:00 PM** TUTORIAL

### DDMAC AND COMPLIANCE 101: A PRIMER

INSTRUCTORS

**Lucy Rose, MBA**

President, Lucy Rose & Associates

**Paul Savidge, JD**

Vice President, Labeling and Promotion, Bristol-Myers Squibb

**Kelly Freeman, PhD**

Director, US Affiliate, Compliance and Ethics, Eli Lilly and Company

*If you are new, or relatively new, to DDMAC and/or advertising/promotional compliance, this tutorial is for you!!* The leaders will provide a strong introductory foundation for anyone working in our new regulatory environment. Whether you are a regulatory, legal, medical, or marketing professional, the information will be interesting, practical and vital!

#### Tutorial Learning Objectives

At the conclusion of this tutorial, participants should be able to:

- Discuss the latest regulations, enforcement actions, guidelines, and trends affecting the advertising and promotion of medical devices, drugs, and biologics
- Describe how companies can best navigate the FDA regulatory review process
- Provide an overview of the current direct-to-consumer advertising/promotion environment
- Outline the latest policies and actions being taken by the Office of Inspector General (OIG) and Department of Justice (DOJ)

- Summarize the FDA's claim support and fair balance regulatory requirements
- Facilitate proper promotional practices at medical meetings
- Comply with interactive communications regulations on the Internet
- Present best practices in sales force and speakers' bureau monitoring
- Recognize regulatory/compliance challenges associated with public relations and disease state programs

#### Tutorial Target Audience

This program is designed for individuals involved in marketing, legal, regulatory, public affairs, and advertising executives in the pharmaceutical and biologics industries, plus their consultants and agencies.

***If you are relatively new to this area, please join our experienced experts to gain the important information you need to maximize your conference learning!***

**5:00-7:00 PM** CONFERENCE REGISTRATION

## WEDNESDAY • FEBRUARY 21

**8:00-9:00 AM** REGISTRATION AND CONTINENTAL BREAKFAST

**9:00-9:15 AM** WELCOME AND OPENING REMARKS

**Wayne L. Pines**

President, Regulatory Services and Healthcare  
APCO Worldwide Inc.

**9:15-10:15 AM**    **SESSION 1**

**FDA UPDATE AND RECENT ENFORCEMENT ACTIONS**

CHAIRPERSON

**Wayne L. Pines**

President, Regulatory Services and Healthcare, APCO Worldwide Inc.

This address provides an overview on current issues, laws and regulations to the promotion of prescription drugs. Learn the latest on policy development, enforcement and FDA's future initiatives.

PRESENTERS

**Thomas W. Abrams, MBA, RPh**

Director, Division of Drug Advertising, Marketing and Communications (DDMAC), CDER, FDA

**Elenita Ibarra Pratt, RN, MPH**

Branch Chief, Advertising and Promotional Labeling Branch, Division of Case Management, Office of Compliance and Biologics Quality, CBER, FDA

**Martine Hartogensis, DVM**

Promotion and Advertising Liaison, Center for Veterinary Medicine, FDA

**10:15-10:45 AM**    **QUESTION & ANSWER PERIOD**

**10:45-11:15 AM**    **REFRESHMENT BREAK**

**11:15 AM-12:00 PM**    **SESSION 2**

**NEW TRENDS IN STATE AND FEDERAL ENFORCEMENT AND INDUSTRY RESPONSE**

CHAIRPERSON

**John F. Kamp, JD, PhD**

Executive Director, Coalition of Healthcare Communication

This session will focus on trends in state and federal enforcement and the changes inside the industry in response to them. Several states have developed new laws regulating drug company marketing, including use of prescriber data, limits on interactions with doctors and formulary groups, and new reporting requirements. Meanwhile, both state and private actions have increased. Meanwhile, federal enforcement by the HHS-IG and Department of Justice has created a new focus on the need for internal controls and investigations.

PRESENTERS

**Randolph Frankel**

Vice President, Public Affairs and Government Relations

**Marjorie Powell**

Senior Assistant, General Counsel, PhRMA

**I. Scott Bass, JD**

Partner, Sidley Austin LLP

**12:15-1:30 PM**    **LUNCHEON PRESENTATION**

**AN ENTREPRENEUR'S VIEW OF PHARMA INNOVATION**

**David Scheer**

President, Scheer and Company, Inc.

**BREAKOUT SESSIONS**

This will be an opportunity for the participants to discuss case studies, issues, challenges and their possible resolution. Attendees are encouraged to provide sanitized cases for discussion. There will be three breakout sessions. Each session will be repeated, giving participants the opportunity to attend two sessions of their choice.

**1:45-3:15 PM**    **CONCURRENT BREAKOUT SESSIONS – PART A**

**1:45-3:15 PM**    **BREAKOUT SESSION 1-A**

**SALES AND MARKETING COMPLIANCE**

The pharmaceutical industry is a highly regulated environment covered by laws, regulations, guidances, and codes from the FDA, OIG, PhRMA and state specific legislation. Many companies have negotiated Corporate Integrity Agreements (CIAs) or Consent Decrees with the government. The current environment requires development of an effective compliance program for sales and marketing practices covering all seven elements. However, there are considerations for monitoring and auditing of sales and marketing practices that are unique from traditional financial auditing. Effective monitoring and auditing programs are important for assuring there is compliant conduct in the organization. But they also serve as a feedback loop to the policy, training, and communication elements.

**Kelly Freeman, PhD**

Director, US Affiliate, Compliance and Ethics, Eli Lilly and Company

**Michael Dousseau**

Senior Director, Global Compliance, Schering-Plough

**1:45-3:15 PM**    **BREAKOUT SESSION 2-A**

**WORKING WITH FDA – PART 1**

What do you need to know to effectively work with CDER-DDMAC and CBER-ABLB on a daily basis? Join us in an interactive exploration of a variety of topics and your questions covering the following and more.

- Launch
- Advisory comments
- DTC
- FDA Form 2253

**Jean-Ah Kang, PharmD**

Senior Regulatory Affairs Scientist, Science Applications International Corporation, BioPharma Regulatory Science and Technology

**Glenn N. Byrd, MBA, RAC**

Director, Regulatory Affairs, PDL BioPharma, Inc.

**1:45-3:15 PM**    **BREAKOUT SESSION 3-A**

**JUST WHAT QUALITY DATA IS REQUIRED TO SUPPORT A CLAIM?**

This workshop will probe the data quality required to support promotional claims. Following a regulatory-grounding presentation by DDMAC, panelists will discuss such challenges as post-hoc subgroup analyses, open label extension trials, secondary and tertiary endpoints, and patient-reported outcomes. Understanding the challenging promotional pressures in today's world, this interactive session will provide important information to inform your responses to marketing claims requests.

**Lucy Rose, MBA**

President, Lucy Rose & Associates

**Heidi Jolson, MD**

Consultant

**Elaine Hu, PharmD**

Regulatory Review Officer, Division of Drug Advertising, Marketing and Communications (DDMAC), CDER, FDA

**Mark S. Hirsch, MD**

Acting Deputy Director, Division of Reproductive and Urologic Products, CDER, FDA

**3:15-3:45 PM REFRESHMENT BREAK**

**3:45-5:15 PM CONCURRENT BREAKOUT SESSIONS: PART B**

**3:45-5:15 PM BREAKOUT SESSION 1-B**

**SALES AND MARKETING COMPLIANCE**

The pharmaceutical industry is a highly regulated environment covered by laws, regulations, guidances, and codes from the FDA, OIG, PhRMA and state specific legislation. Many companies have negotiated Corporate Integrity Agreements (CIAs) or Consent Decrees with the government. The current environment requires development of an effective compliance program for sales and marketing practices covering all seven elements. However, there are considerations for monitoring and auditing of sales and marketing practices that are unique from traditional financial auditing. Effective monitoring and auditing programs are important for assuring there is compliant conduct in the organization. But they also serve as a feedback loop to the policy, training, and communication elements.

**Kelly Freeman, PhD**

Director, US Affiliate, Compliance and Ethics, Eli Lilly and Company

**Michael Duseau**

Senior Director, Global Compliance, Schering-Plough

**3:45-5:15 PM BREAKOUT SESSION 2-B**

**WORKING WITH FDA – PART 2**

What do you need to know to effectively work with CDER-DDMAC and CBER-ABLB on a daily basis? Join us in an interactive exploration of a variety of topics and your questions covering the following and more:

- Accelerated approval
- Enforcement responses
- Labeling updates

**Jean-Ah Kang, PharmD**

Senior Regulatory Affairs Scientist, Science Applications International Corporation, BioPharma Regulatory Science and Technology

**Glenn N. Byrd, MBA, RAC**

Director, Regulatory Affairs, PDL BioPharma, Inc.

**3:45-5:15 PM BREAKOUT SESSION 3-B**

**JUST WHAT QUALITY DATA IS REQUIRED TO SUPPORT A CLAIM?**

This workshop will probe the data quality required to support promotional claims. Following a regulatory-grounding presentation by DDMAC, panelists will discuss such challenges as post-hoc subgroup analyses, open label extension trials, secondary and tertiary endpoints, and patient-reported outcomes. Understanding the challenging promotional pressures in today's world, this interactive session will provide important information to inform your responses to marketing claims requests.

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Regulatory Review Officer, Division of Drug Advertising, Marketing and Communications (DDMAC), CDER, FDA

**Mark S. Hirsch, MD**

Acting Deputy Director, Division of Reproductive and Urologic Products, CDER, FDA

**5:30-6:30 PM NETWORKING RECEPTION**

**THURSDAY • FEBRUARY 22**

**8:00-9:00 AM REGISTRATION AND CONTINENTAL BREAKFAST**

**9:00-9:15 AM WELCOME AND KEYNOTE ADDRESS**

**Linda F. Golodner**

President, National Consumer League

**9:15-10:15 AM SESSION 4**

**DIRECT-TO-CONSUMER: AN FDA AND INDUSTRY UPDATE**

CHAIRPERSON

**Kristin I. Davis, JD**

Deputy Director, Division of Drug Marketing, Advertising, and Communications, Office of Medical Policy, CDER, FDA

DTC promotion remains one of the most politically challenging issues for the pharmaceutical industry. This panel will examine PhRMA guidelines, FDA policies and research, provide practical advice on how to interact with the FDA, and how these changes are impacting marketing and what the future may hold.

PRESENTERS

**Kathryn Aikin, PhD**

Social Science Analyst, DTC Review Group Research Team, Division of Drug Marketing, Advertising and Communications, CDER, FDA

**Christine Smith**

Leader, DTC Review Group, Division of Drug Marketing, Advertising and Communications, CDER, FDA

**Maryann Gallagher**

Consumer Safety Officer, Advertising and Promotional Labeling Branch, Division of Case Management, Office of Compliance and Biologics Quality, CBER, FDA

**Marci Kiester**

Leader, DTC Review Group, Division of Drug Marketing, Advertising and Communications, CDER, FDA

**10:15-11:00 AM SESSION 5**

**INNOVATIVE SOLUTIONS FOR MANAGING MSL'S AND CME**

CHAIRPERSON

**Marty Cernal**

Jobson

Pharmaceutical company management of MSL's and the support of independent education in the face of continuing scrutiny from the FDA, the HHS-IG, inquiries from the press and Capitol Hill, and the new Standards and Criteria of the ACCME require a steady hand, careful supervision and innovative solutions. An experienced group of senior professionals will offer their insights, ideas and program examples

on how to insure company success, quality programs and regulatory compliance while others run for cover.

PRESENTERS

**Robin L. Winter-Sperry, MD**

President and CEO, Scientific Advantage, LLC

**Anthony Iacono**

President, Access Medical Network

**Michael R. Lemon, MBA**

President, Postgraduate Institute for Medicine

**11:00-11:30 AM REFRESHMENT BREAK**

**11:30 AM-12:30 PM SESSION 6**

**INTERNATIONAL PROMOTIONAL ISSUES**

CHAIRPERSON

**Minnie Baylor-Henry, JD, RPh**

Vice President, Medical and Regulatory Affairs, McNeil Consumer & Specialty Pharmaceutical, Johnson & Johnson

Today, the promotional environment is global. Activities in the US are influencing the considerations in other parts of the world and vice versa. Promoting through the Internet has dramatically changed how we define borders. In addition, DTC continues to be an issue not just in the US, but also in Europe and Asia. This highly interactive session will examine some of the global policy issues that continue to shape how advertising is regulated today and what the influencing factors will be in the future.

PRESENTERS

**Scott Ratzan, MD**

Vice President, Government Affairs, Europe, Johnson & Johnson

**Gord Desveaux**

Executive Vice President and Director of Strategic Planning, Anderson DDB

**12:45-2:00 PM LUNCHEON PRESENTATION**

**FDA'S BUDGET PROBLEM AND WHAT IT MEANS**

**Steve Grossman**, Executive Director, FDA Alliance

**William Hubbard**, Former FDA Associate Commissioner of Policy

**2:15-3:00 PM SESSION 7**

**NEW PROMOTIONAL APPROACHES**

CHAIRPERSON

**Robert Muratore**

President, HealthSTAR Agency Group

The pharmaceutical industry is always seeking new ways to educate health care professionals and promote their products, within regulatory boundaries. This session will discuss some of the latest innovations in pharmaceutical education and promotion.

PRESENTERS

**Fabio Gratton**

Co-founder and Chief Innovation Officer, Ignite Health  
CEO and President, Incendia Health Studios

**David Schemelia**

Vice President Media Relations, HealthSTAR Public Relations

**3:00-3:30 PM REFRESHMENT BREAK**

**3:30-4:15 PM SESSION 8**

**PROSPECTS FOR FDA LEGISLATION ON CAPITOL HILL**

CHAIRPERSON

**Marc J. Scheineson, LL.M, JD**

Partner, Alston & Bird, LLP

Given new leadership by Democrats in the Senate HELP and House Energy and Commerce Committees in the 110th Congress, this session will focus on legislation likely to be proposed and passed in 2007. Hear those with direct experience discuss the passage of the PDUFA Reauthorization bill and possible amendments, including changes in DTC advertising, drug importation, drug safety, biogenerics, written pedigree modifications, etc.

PRESENTERS

**Jim Davidson**

President, Davidson & Company  
Executive Director, The Advertising Coalition

**Kay Holcombe**

Senior Policy Advisor, Government Relations,  
Genzyme Corporation

**4:15-4:45 PM QUESTION & ANSWER PERIOD**

**4:45 PM CONFERENCE ADJOURNED**

**TRAVEL AND HOTEL** La Guardia, Kennedy, and Newark Airports are conveniently located and airline reservations should be made as early as possible to ensure availability. Amtrak's Penn Station is located several blocks from the New York Marriott Marquis Times Square. For Amtrak reservations, call 1-800-USA-RAIL. The New York Marriott Marquis Times Square is holding a block of rooms at the reduced rate below until January 29, 2007, for DIA conference attendees. Room availability at this rate is guaranteed only until this date or until the block is filled.

**Room Rates: Single \$249 / Double \$249**

Please contact the New York Marriott Marquis Times Square by telephone at +1-800-843-4898 or +1-212-704-8700, or by fax at 1-212-704-8930 and mention the DIA event. The hotel is located at 1535 Broadway, New York, NY 10036, USA.

**UNITED AIRLINES & US AIRWAYS Save through Area Pricing and Discount Fees**

To obtain schedule information and the best fares, call United Airlines's Specialized Meeting Reservations Center at 1-800-521-4041. **Make sure you refer to Meeting ID Number 571AK.** Dedicated reservationists are on duty 7 days a week from 8:00 AM to 10:00 PM EST. This special offer applies to travel on domestic segments of all United Airlines, United Express, PED, and United code share flights (UA, operated by US Airways, US Airways Express and Air Canada).

**GROUP DISCOUNTS\*** Register 3 individuals from the same company and receive complimentary registration for a 4th! **All 4 individuals must register and prepay at the same time – no exceptions.** DIA will apply the value of the lowest applicable fee to this complimentary registration; it does NOT include fees for optional events or DIA membership. You may substitute group participants of the same membership status at any time; however, administrative fees may be incurred. **Group registration is not available online and does not apply to the already-discounted fees for government or charitable nonprofit/academia.**

▶ To take advantage of this offer, please make a copy of this registration form for EACH of the four registrants from your company. Include the names of all four group registrants on each of the forms and return them together to DIA.

**Participants with Disabilities:** DIA event facilities and overnight accommodations are accessible to persons with disabilities. Services will be made available to sensory-impaired persons attending the event if requested at least 15 days prior to event. Contact the DIA office to indicate your needs.

# 19th Annual Conference for MARKETING OF PHARMACEUTICALS IN A TIME OF CHANGE

New York Marriott Marquis Times Square  
New York, NY, USA

February 20-22, 2007 | Event ID #07007

## TUTORIAL DDMAC and Compliance 101: A Primer

### CONCURRENT BREAKOUT SESSIONS

- Sales and Marketing Compliance
- Working with FDA
- Just What Quality Data IS Required to Support a Claim?

### FDA PARTICIPANTS

Thomas W. Abrams  
Kathryn Aikin  
Kristin I. Davis

Maryann Gallagher  
Martine Hartogensis  
Marci Kiester

Elenita Ibarra Pratt  
Christine Smith

Register online or fax this page to +1-215-442-6199

#### CONTACT INFORMATION

Contact Ellen Diegel at the DIA office by telephone +1-215-442-6158, fax +1-215-442-6199 or email [Ellen.Diegel@diahome.org](mailto:Ellen.Diegel@diahome.org).

#### GROUP DISCOUNTS (not available online or on already discounted fees)

Register 3 individuals from the same company and receive complimentary registration for a 4th! All 4 individuals must register and prepay at the same time – no exceptions. See page 6 for complete details.

#### Registration Fees

If DIA cannot verify your membership upon receipt of registration form, you will be charged the nonmember fee. Registration fee includes refreshment breaks, luncheons, and reception (if applicable), and will be accepted by mail, fax, or online.

|  |                                      |                               |
|--|--------------------------------------|-------------------------------|
| <b>MEMBER EARLY-BIRD OPPORTUNITY</b><br>Available on nondiscount member fee only | On or before<br><b>JAN. 31, 2007</b> | After<br><b>JAN. 31, 2007</b> |
|--|--------------------------------------|-------------------------------|

|            |                                    |                                    |
|------------|------------------------------------|------------------------------------|
| Member Fee | US \$1210 <input type="checkbox"/> | US \$1390 <input type="checkbox"/> |
|------------|------------------------------------|------------------------------------|

Join DIA now to qualify for the early-bird member fee! [www.diahome.org/en/Membership/AboutMembership/AboutMembership](http://www.diahome.org/en/Membership/AboutMembership/AboutMembership)

**MEMBERSHIP**  
US \$ 130

To qualify for the early-bird discount, registration form and accompanying payment must be received by the date above. Does not apply to government/academia/nonprofit members.

|               |                                    |
|---------------|------------------------------------|
| Nonmember Fee | US \$1520 <input type="checkbox"/> |
|---------------|------------------------------------|

A one-year membership to DIA is available to those paying a NONMEMBER registration fee. If paying a nonmember fee, please indicate if you do, or do not, want membership.

I want to be a DIA member  I do NOT want to be a DIA member

| Discount Fees                             | MEMBER                             | NONMEMBER*                         |
|---|------------------------------------|------------------------------------|
| Government (Full-time)                    | US \$ 300 <input type="checkbox"/> | US \$ 430 <input type="checkbox"/> |
| Charitable Nonprofit/Academia (Full-time) | US \$ 700 <input type="checkbox"/> | US \$ 830 <input type="checkbox"/> |

\*If paying a nonmember fee, please check one box above, indicating whether you want membership.

#### TUTORIAL

Tuesday, February 20 1:00-4:00 pm US \$ 375

#### CANCELLATION POLICY: On or before FEBRUARY 14, 2007

Administrative fee that will be withheld from refund amount:

Member or Nonmember = \$200  
Government or Academia or Nonprofit (Member or Nonmember) = \$100  
Tutorial = \$50

Cancellations must be in writing and be received by the cancellation date above. Registrants who do not cancel by that date and do not attend will be responsible for the full registration fee paid. Registrants are responsible for cancelling their own hotel and airline reservations. You may transfer your registration to a colleague at any time but membership is not transferable. Please notify DIA of any such substitutions as soon as possible. Substitute registrants will be responsible for nonmember fee, if applicable.

DIA reserves the right to alter the venue, if necessary. If an event is cancelled, DIA is not responsible for any airfare, hotel or other costs incurred by registrants.

I cannot attend but please keep me informed of DIA's future events.  
(requires completion of name, postal address and email address on this form)

#### DRUG INFORMATION ASSOCIATION

800 Enterprise Road, Suite 200  
Horsham, PA 19044-3595 USA

**REGISTRATION FORM** Do not remove mailing label. Please return this entire page. **07007**  
PLEASE CONSIDER THIS FORM AN INVOICE

Please check the applicable category:

Academia  Government  Industry  CSO  Student (Call for registration information)

Last Name  Check if part of group registration First Name M.I.

Degrees  Dr.  Mr.  Ms.

Job Title

Company

Address As required for postal delivery to your location Mail Stop

City State Zip/Postal Country

email Required for confirmation

Phone Number Fax Number Required for confirmation

Group Registrant #2 Last Name First Name Completed form required for each group registrant

Group Registrant #3 Last Name First Name Completed form required for each group registrant

Group Registrant #4 Last Name First Name Completed form required for each group registrant

**PAYMENT OPTIONS** Register online at [www.diahome.org](http://www.diahome.org) or check payment method

**CREDIT CARD** number may be faxed to: +1-215-442-6199. You may prefer to pay by check or bank transfer since non-U.S. credit card payment will be subject to the currency conversion rate at the time of the charge.

Visa  MC  AMEX Exp Date \_\_\_\_\_

Card # \_\_\_\_\_

Name (printed) \_\_\_\_\_

Signature \_\_\_\_\_

**CHECK** drawn on a US bank payable to and mailed along with this form to: Drug Information Association Inc, P.O. Box 95000-1240, Philadelphia, PA 19195-1240, USA. Please include a copy of this registration form to facilitate identification of attendee.

**BANK TRANSFER** When DIA completes your registration, an email will be sent to the address on the registration form with instructions on how to complete the Bank Transfer. Payment should be made in US dollars. Your name and company, as well as the Event I.D. # must be included on the transfer document to ensure payment to your account.