DIA JAPAN 2015 MARKETING & INDUSTRY SUPPORT OPPORTUNITIES



「A New Horizon of Innovation in Medicine Development」

We are excited that you will be joining us as an exhibitor at the DIA 2015 12th Annual Meeting in Tokyo. We offer a spacious reception hall for exhibits and we are happy to offer a wide range of options including "Platinum Supporter", "Gold Supporter" and "Silver Supporter" packages.

In addition, this year, we offer new opportunity which is "Stamp Rally" to have more opportunities to meet each other and exchange your information. And DIA Japan will provide web site with your company name and logo for all exhibitors to provide your marketing and strategic information to all attendees in advance.

Please consider exhibiting with us at the 12th Annual Meeting DIA Japan 2015 in Ariake, Tokyo on November 15 - 17. It will be a great opportunity for your future growth.

MEETING OUTLINE

Title: 12th Annual Meeting DIA Japan 2015
Dates: November 15 (Sun) – 17 (Tue), 2015
Venue: Tokyo Big Sight – Conference Tower

3-11-1 Ariake, Koto-ku, Tokyo 135-0063

Tel. +83-3-5530-1111

Program Chair: Akihisa Harada, Pfizer Inc.

Program Vice-Chair: Satoshi Saeki, Astellas Pharma Inc.

Expected number of participants: Approximately 1,000

Program will be announced later

SUPPORT PACKAGES CATEGORIES

Page 2 New

- Platinum Supporter

New Page 3 New

- Stamp Rally

Gold Supporter - Congress Bag Insertion
Silver Supporter - Cyber Lounge

- Premium Drink Service - Program Advertisement Insertion

Deadline for Applications: Oct. 23 2015 (Fri)

Page 4

- Booth Exhibit (Industry & Academia)

Application

How to Apply

Please read and take note of the contract details stated on the exhibit application form (English) before you submit your application. Please note that we may deny applications at our discretion if the proposed exhibit is not in line with the purpose of the meeting.

Exhibit and Support Payment

DIA will invoice you once we accept your application.

All bank transfer charges are the responsibility of the payer.

Contract Changes or Cancellations by the Exhibitor

There is a prescribed cancellation free for changes or cancellations. Please see the application form for details.

Schedule leading up to the event

(1) Booth Exhibit (Industry Booth Exhibit and Academia Tabletop Space Exhibit)

Once the booth location has been selected, we will send a manual (on or after October 1).

(2) Other Programs, DIA Japan will send you the manual once application is approved.

To secure your opportunity contact:

DIA Exhibition Consultant

Hideo Susa

+81-80-5697-6836

hideo.susa@diajapan.org





SUPPORT PACKAGES CATEGORIES - 1

Platinum Supporter

880,000 yen (excluded tax)



Two available

- This opportunity includes your company name and logo on "Thank you" signage within the designated reception argas.
- Luncheon seminar in big conference room at 6F, 200 people maximum. It will be requested in advance. DIA Sold Out will also v directly inform registered attendees about the luncheon Seminar.
- Your company advertisement (A4 size) will be included in the Meeting program.
- Your company name and logo on "Thank you" signage on the Stamp Rally card.
- Congress Bag insert plan A4 1 page
- Additional 3 session free pass.
- Available to upgrade lunch box.



Luncheon seminar in 2014

Gold Supporter

680,000 yen (excluded tax)



Four available

- This opportunity includes your company name and logo on "Thank you" signage within the designated reception areas.
- Luncheon seminar in the conference room at 1F, 100 people maximum. It will be requested to apply throu Sold Out will also see t ctly inform registered attendees about the luncheon Seminar.
- Your company avertisement (A4 size) will be included in the Meeting program.
- Your company name and logo on "Thank you" signage on the Stamp Rally card.
- Congress Bag insert plan A4 1 page
- Additional 2 session free pass.
- Available to upgrade lunch box.



Company Name and logo at the Reception area

Silver Supporter

250,000 yen (excluded tax)



Ten available

- This opportunity includes your company name and logo on "Thank you" signage within the designated reception areas.
- Lunch time presentation and coffee break presentation, each 10 minutes in the Exhibit Hall.
- Your company advertisement (A5 size) will be included in the Meeting program.
- Your company name and logo on "Thank you" signage on the Stamp Rally card.
- Congress Bag insert plan A4 1 page
- Additional 1 session free pass.



Lunch time presentation in 2014

Premium drink service

100,000 yen (excluded tax)

Available for every exhibitors

- You can serve special coffee like café late, English tea, fruits juice and small cakes at your booth.
- One cup coffee costs 150 yen
- Coffee cups with your company logo costs 50,000 yen minimum.





XCoffee stand in 2014 Annual Meeting

To secure your opportunity contact:

DIA Exhibition Consultant

Hideo Susa

+81-80-5697-6836

hideo.susa@diajapan.org

All marketing fee is not included exhibit booth space

SUPPORT PACKAGES CATEGORIES

New

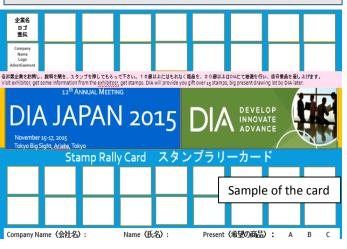
Stamp Rally

20,000 yen (excluded tax)

for the advertisement on the back side of the card.

Ten available

- Every attendees will be provided the cards.
- Get the stamp at the exhibitor's booth.
- Wonderful giveaway is available like Mobile PC or DIA Free membership fee in 2016. DIA will deliver it to you after drawing lots.
- Company name and log on the card.
- A prize for participation is available.

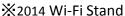


Wi-Fi stand

200,000 yen (excluded tax)

- Your company logo will be shown following "Thank you to" at the Wi-Fi stand.
- Your promotion materials can be placed on the stand.
 - * Content of the materials is subject to prior approval of DIA Japan.
- Your company name and log with link to your company Home page is available on the Wi-Fi top page







Sample

of giveaway

XCongress Bag 2014

To secure your opportunity contact:

DIA Exhibition Consultant

Hideo Susa

+81-80-5697-6836

hideo.susa@diajapan.org

Program Advertisement Insertion

- Number of copies 1,000 copies
- How to send advertisement file

Format: illustrator file

DIA Japan will contact you regarding submission of the advertisement file.

If you cannot submit the data with the designated format, we may charge you an additional data processing fee.

Advertising Fees (Rate for exhibit company)					oany)
	Location	Size	Color	Available	Cost
	Cover 2	A4	4C	1	100,000 yen
	Cover 3	A4	4C	1	100,000 yen
	Cover 4	A4	4C	1	150,000 yen
	Island position	A5	4C	No limit	30,000 yen
	Island position	A4 1 page	4C	No limit	50,000 yen
	Advertising Fees (Rate for non-exhibit company)				mpany)
	Location	Size	Color	Available	Cost
	Island position	A5	4C	No limit	50,000 yen
	Island position	A4 1 page	4C	No limit	100,000 yen

(Excluded tax)

A5 size is half size of A4

1/2 Page = H128mm×W185mm

A5 A4







*Company advertisement in Program brochure in 2014

Congress Bag Insert

30,000 yen (excluded tax)

Available for every exhibitors

- You may place one of the following in the congress bags to be distributed to all attendees: advertisement, booth guide, coupon for novelty goods.
- Approximately 1,000 attendees
- Distribute on the opening day, at the registration counter
- Platinum, Gold and Silver supporters may participate in this promotion free of charge
- DIA Japan will prepare and fill the bags. DIA Japan will contact you at a later date regarding the delivery of materials for distribution.

Booth Exhibit for Industry and Academia

Industry Booth

1 Exhibit Space: 400,000 yen 6.125m²
 2 Exhibit Spaces: 700,000 yen 12.25m²
 3 Exhibit Spaces: 1,000,000 yen 18.375m²

50 available

Booth Specifications

Exhibit Space: 6.125m²

(W 2475 mm x D 2475 mm) *Space provision only.

Discount

You will get 10% discount if you exhibit to other DIA Japan event in 2015.

Academia Booth

1 Exhibit Space: 100,000 yen 6.125m²
 7 Available

Booth Specifications

Tabletop Exhibit

Exhibit Tabletop Space: 3.22 m² (W 2300 mm x D 1400 mm)

Table (W 1800 mm x H 700 mm x D 450 mm) x 1

Chairs x 2

[Option Plan]

Rental equipment and other additional materials can be requested.

* Detail information for consultation and application of booth option will be provided to exhibitors later by DIA Japan.

Exhibit Times

Nov. 15 Sun. 12:30 - 19:00 Nov. 16 Mon. 9:00 - 19:00 Nov. 17 Tue. 9:00 - 16:00

* DIA will inform you of the booth set-up and dismantling schedule in the guidelines for exhibitors to be distributed after we accept your application.

Please note that the above exhibit times are subject to change according to a change of program.

Floor Plan

In principle, booth selection will be handled on a first-come, first-served order based on the order applications received. However, please note that Platinum, Gold and Silver Supporters will be given top priority. The Floor plan will be posted on the DIA Website. You may inform us of your preferred booth numbers up to your third choice. We will try to meet your requests, however, please leave the final decision to the discretion of DIA Japan. We will inform you your booth location together with the guidelines for exhibitors on or after Oct. 1.











XAcademia booth in 2014

XIndustry booth in 2014

Available for every exhibitors with free **Business Lounge**

- Conveniently located inside the Exhibit Hall, these private meeting rooms are the perfect setting for a exchange your information with a current or prospective customer.
- You or seminar attendees can book the "Business Lounge" through web site after making appointment each other.
- One meeting room is 45 minutes cycle each, and maximum use is 3 times in 3 days in principle.

Exhibitors Web Site

- DIA will provide web site to show your company name, logo and marketing information on the exhibitors web site.
- DIA will announce this web site information to all attendees in advance.





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Application and Contract for Exhibit Space

12th Annual Meeting

DIA JAPAN 2015

November 15-17, 2015 | Tokyo Big Sight | Ariake, Tokyo



Company Contact Information

Exhibiting Company Name (for signage and directory listing)
Contact Name (all correspondence will be sent to the contact information provided below
Address Line 1
Address Line 2
City, State/Province, Postal Code, Country
Telephone Number
Email Address (required for confirmation)
Exhibiting and Support Dates
Exhibiting and Support Rates Please refer to the Exhibiting and Support Opportunities brochure for addition
nformation for the products listed below. □ Platinum Supporter (2 opportunities available)
(¥880,000 + 8% Consumption Tax) = ¥950,400
☐ Gold Supporter (4 opportunities available) (¥680,000 + 8% Consumption Tax) = ¥734,400
☐ Silver Supporter (10 opportunities available)
(¥250,000 + 8% Consumption Tax) = ¥270,000 ☐ Industry Exhibit Booth Space (2475 x 2475mm per booth space)
☐ 1 Booth Space - (¥400,000 + 8% Consumption Tax) = ¥432,000
2 Booth Spaces - (¥700,000 + 8% Consumption Tax) = ¥756,000
☐ 3 Booth Spaces - (¥1,000,000 + 8% Consumption Tax) = ¥1,080,000
 ☐ Academia Tabletop Space (2300 x 1400mm) ☐ 1 Tabletop Space - (¥100,000 + 8% Consumption Tax) = ¥108,000
☐ Exhibiting Company Program Advertisement Insertion
Cover 2 (A4) - (¥100,000 + 8% Consumption Tax) = ¥108,000
\square Cover 3 (A4) - (¥100,000 + 8% Consumption Tax) = ¥108,000
☐ Cover 4 (A4) - (¥150,000 + 8% Consumption Tax) = ¥162,000 ☐ Island Position (A5) - (¥30,000 + 8% Consumption Tax) = ¥32,400 ☐
☐ Island Position (A4) - (¥50,000 + 8% Consumption Tax) = ¥54,000
$\hfill \square$ Non-exhibiting Company Program Advertisement Insertion
☐ Island Position (A5) - (¥50,000 + 8% Consumption Tax) = ¥54,000
☐ Island Position (A4) - (¥100,000 + 8% Consumption Tax) = ¥108,000
☐ Congress Bag Insert (¥30,000 + 8% Consumption Tax) = ¥32,400
☐ Stamp Rally (¥20,000 + 8% Consumption Tax) = ¥21,600
☐ Premium Drink Service(¥100,000 + 8% Consumption Tax) = ¥108,000☐ WiFi Stand
(¥200,000 + 8% Consumption Tax) = ¥216,000
Total Amount Due: ¥

Payment Options and Information

Payment may be made by credit card or bank transfer. Please note that exhibit space will not be assigned without payment in full. Companies with an outstanding balance will be prohibited from moving in at the Tokyo Big Sight.

Credit Card payments by Visa or MasterCard ONLY: \square VISA \square MC		
Cardholder's Name:		
Card Number:		
Expiration Date:		
Signature:		

Bank Transfers should be made to:

MIZUHO BANK LTD., Kamiyacho branch, Toranomon 45 MT Bldg, 5-1-5 Toranomon Minato-ku, Tokyo 105-0001 Japan DIA Japan Ordinary Account Number: 1273382 SWIFT Code: MHCBJPJT

Company name, as well as the Meeting ID 15303 must be included on the transfer document to ensure payment to your account. Payment does not denote approval of your application to exhibit. If application is denied a full refund will be processed. All local and overseas charges incurred for the bank transfer must be borne by payer.

Cancellation and Downsizing Policy

Cancellations/Downsizing requests MUST be in writing and may be emailed to hideo.susa@diajapan.org.

Cancellations/Downsizing requests received on or before:
 September 15, 2015 will receive a 75% refund.

Cancellations/Downsizing requests received on or before:
 October 15, 2015 will receive a 50% refund.

Cancellations/Downsizing requests received after:
 October 15, 2015 will receive NO refund.

Booth rental fees are non-transferable.

Contract Signature

The undersigned hereby authorizes DIA to reserve exhibit space in the Tokyo Big Sight for use by the above company or organization during the 12th Annual Meeting DIA Japan 2015. DIA reserves the right in its sole and absolute discretion to reject any application that in its judgment does not enhance the purpose of the 12th Annual Meeting DIA Japan 2015 and its associated Exposition or is in direct competition with DIA. This contract shall be deemed accepted by DIA when received, together with the required payment. However, no contract shall be deemed accepted if the contracting exhibitor has outstanding financial obligations to DIA, of which DIA is aware, for booth space, advertising, or any service(s) provided by DIA.

Authorized signature	Date

Exhibit & Support Contact:

Hideo Susa Phone: +81 80 5697 6836 Fax: +81 3 3583 1200 email: Hideo.Susa@diajapan.org www.diahome.org

DIA Japan

Nisso 22 Building 7F 1-11-10 Azabudai Minato-ku Tokyo 106-0041 Japan

Exhibit Booth Personnel Registration Form

12th Annual Meeting

DIA JAPAN 2015

November 15-17, 2015 | Tokyo Big Sight | Ariake, Tokyo



Each booth space purchased includes one (1) Full Meeting Registration and two (2) Exhibit Booth Personnel Registrations. Additional Exhibit Booth Personnel may be purchased (up to 3 per booth space) for ¥12,960 using the Additional Exhibit Booth Personnel Registration Form.

Bootn	Personnei may be purchased (up to 3 per boot	n space) for ¥12,96	50 using the Additional E	xnibit Booth Personnei Regis	tration Form.
One (1) Full Meeting Registration (access	to conference s	sessions)		
☐ Dr.	Last Name		First Name		M.I.
☐ Mr.					
☐ Ms.	L				
Job Tit	le .				
Compa	ny				
^ ddro	s (as required for postal delivery to your locat	ion)			
Addres	is (as required for postal delivery to your locat	1011)			
Addres	s Line 2				
City		State	Zin /Dostal	Country	
City		State	Zip/Postal	Country	
Phone	Number		Email (required for conf	firmation)	
Two (2) Exhibit Booth Personnel Registrat	ions (no acces	s to conference ses	sions)	
□ Dr.	Last Name	ions (no acces	First Name	313113)	M.I.
□ Dr. □ Mr.	Last Name		i ii st ivairie		171.1.
□ Ms.					
Job Tit	le				
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Phone	Number		Email (required for confirmation)		
□ Dr.	Last Name		First Name		M.I.
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Additional EBP Registration Form

12th Annual Meeting

DIA JAPAN 2015

November 15-17, 2015 | Tokyo Big Sight | Ariake, Tokyo





Each booth space purchased is entitled to purchase up to 3 additional Exhibit Booth Personnel registrations once their complimentary registrations have been used. Exhibit Booth Personnel registrations grant access to the Exhibition Hall ONLY. Last Name ☐ Mr. ☐ Ms. Job Title Company Address (as required for postal delivery to your location) Zip/Postal City State Country Email (required for confirmation) Phone Number □ Dr. Last Name First Name M.I. ☐ Mr. ☐ Ms. Job Title Company Address (as required for postal delivery to your location) Zip/Postal State City Country Email (required for confirmation) Phone Number ☐ Dr. ☐ Mr. Last Name First Name ☐ Ms. Job Title Company Address (as required for postal delivery to your location) City State Zip/Postal Country Email (required for confirmation) Phone Number

Payment Methods - ¥12,000 per additioinal Exhibit Booth Personnel

ONLINE Ordering is NOT available for Additional Exhibit Booth Personnel Registrations. Cost per additional Exhibit Booth Personnel registration is ¥12,600 (including 5% Consumption Tax). Please select the appropriate total fee below.			
\square ¥12,960 $-$ One (1) Additional EBP Registration	\square ¥25,920—Two (2) Additional EBP Registrations \square ¥38,880—Three (3) Additional EBP Registrations		

☐ Credit Card payments by Visa or MasterCard only.

Please check payment method.

Card #

□ Bank Transfers should be made to:

MIZUHO BANK LTD., Kamiyacho branch, Toranomon 45 MT Bldg, 5-1-5 Toranomon Minato-ku, Tokyo 105-0001 Japan

DIA Japan Ordinary Account Number: 1273382

SWIFT Code: MHCBJPJT

Exp. Date

Company name, as well as the Meeting ID 15303 must be included on the transfer document to ensure payment to your account. All local and overseas charges incurred for the bank transfer must be borne by payer.

Signature

EBP CANCELLATION POLICY: No refund will be issued for cancellation of Additional Exhibit Booth Personnel Registrations.

Cancellations must be in writing. Registrants are responsible for cancelling their own hotel and airline reservations. You may transfer your registration to a colleague at any time. Please notify DIA of any such substitutions as soon as possible. DIA reserves the right to alter the venue, if necessary. If an event is cancelled, DIA is not responsible for any airfare, hotel or other costs incurred by registrants.