

**EXHIBITOR PROSPECTUS** 





## **EXHIBITION**

There is no other conference that covers this scope of Medical Information topics. It has evolved into the largest European conference dedicated to this important function. It is the premier platform where professionals involved in this field of work come to share best practices, exchange learning with peers, and network.

### WHY EXHIBIT?

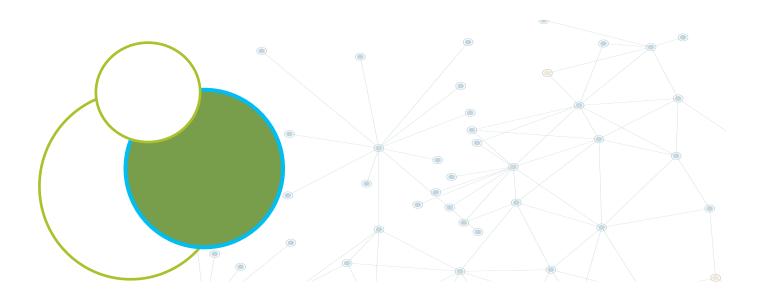
Exhibiting will allow you to showcase your solutions to a uniform audience of medical information professionals. For details review the sample job titles.

Participants will be seeking your solutions in the following areas:

- Novel concepts of outsourcing cost-effective pharmacovigilance, risk mangement and medical information solutions
- Cutting edge, IT systems, e-technology, e-solutions for medical information companies
- High-level strategic, peer-to-peer interaction
- Understanding the landscape of solutions that are available
- Adverse events and product complaint intake and reporting
- How to optimise collaboration between MSL and MedInfo roles
- Driving traffic to a customer service website

### WHO WILL YOU MEET?

The conference is attended by a broad spectrum of professionals working in medical information and communications, ranging from operational staff to global leadership. A list of past participants' job titles and companies can be found on the next pages and also online at: www.DIAglobal.org/productfiles/5511845/Medcommjobtitles.pdf



## **Medical Information and Communication** Attendee Sample Job Title List



Associate Director Medical Information

Associate Director Promotional Regulatory Affairs

Associate Director Promotional Regulatory Affairs
Associate Director Worldwide Medical Information
Associate Director, Global Medical Information
Associate Director, Medical Affairs
Associate Director, Medical Information and Coordination Excellence
Associate Director, MI-EUCAN Lead
Associate Director, Regional Medical Information
Associate Director, Strategy & Business Operations
Rusiness Development Director

**Business Development Director** 

Clinical Professor, Ernest Mario School of Pharmacy Company Core Data Sheet Project Manager Compliance & Process Standards Director

Digital Innovation Lead Director - Client Partner

Director and Principal Practitioner

Director Global Scientific Information, Global Clinical Development

Director MCCI

Director Medical Information & Commercial Germany, Switzerland

and Austria

and Austria
Director of Business Planning & Communication, MI EMEA
Director of Operations
Director Worldwide Medical Content
Director, Business Planning & Comms, Med Info EMEA
Director, Client Management, EU
Director, Global Medical Information
Director, Global Medical Communications Systems and Governance
Director, Medical Affairs Operations EMEA

Director, Medical Affairs Operations, EMEA
Director, Medical Customer Interface - Europe/Middle East/Africa
Director, Medical Information EMEA
Director, Medical Information Strategy and Capabilities, GMI

**EMEA Business Development Director** 

EU Markets MI Lead

Europe Medical Information & Patient Safety Director

**Executive Director** 

Executive Director, Business Development Executive Director, Medical Affairs

General Manager

Global Head Medical Information, Biosimilars

Global Medical Information Director

Global Medical Information Governance & Operations Leader

Global Medical Information Lead

Global Medical Information Lead, ACE Region Global Medical Information Wuhan Lead Global Scientific Information Project Manager

Head of EMAC (European Markets, Australia/NZ and Canada) Head of Global Medical Information and MSL Practices

Head of Medical and Health Information Communication Department
Head of Medical Product Information, EURMEA
Head of Policy, Governance & Regulatory Affairs
Head of Product Management
Head of Scientific Knowledge Management EMEA

Head, Patient Information Quality Information Centre Manager

International Advertising & Promotion Lead, Global Regulatory

Managing Director / Regulatory Affairs & Readability Test Consultant Market Access Brand Manager - Analgesics

Marketing Manager

MCI Manager

Med Info Scientist

Medical Advisor, Medical Information Subcommittee Medical Affairs Manager

Medical Communications Project Lead Medical Contact Associate Director - UK Hub

**Medical Director** 

Medical Information & Communication Specialist

Medical Information and Scientific Communication Manager

Medical Information and training manager

Medical Information Assistant
Medical Information Associate
Medical Information Consultant
Medical Information Global Lead

Medical Information Lead - Region Europe

Medical Information Officer

Medical Information Scientist
Medical Information Subject Matter Expert
Medical Information System Manager
Medical Information Team Manager

Medical IT Consultant

Medical Manager Medical Scientist, Global Medical Affairs

Medical Toxicology MI Area Lead AfME

MI Area Lead Europe Nordic Medical Information Manager

Operations Manager

Partner, Head of the Regulatory Legal Group

President - Managing Partner
Product Information Scientist
Professor of Pharmacy Practice
Project Leader

PV Manager

Regional Therapeutic Area Lead GEP

Regional Therapy Area Lead, EMEA Medical Information Research Professor

Scientific Affairs Advisor - UK and Ireland Scientific Documentation manager

Scientific Services

Senior Account Manager, Pharma Senior Director

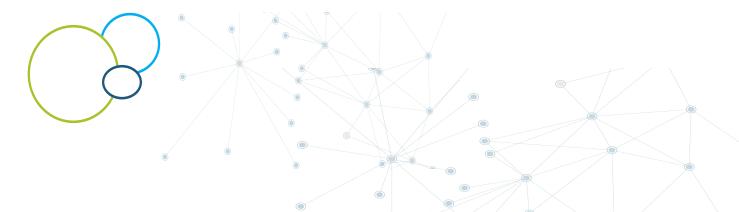
Senior Director Global Medical Information
Senior Director Global Medical Services
Senior Director, Medical Information
Senior Manager Operations, Medical Information
Senior Medical Affairs Associate

Senior Medical Information Officer Senior Medical Information Officer
Senior Medical Information Scientist
Senior Medical Information Scientist - EMEA
Senior Vice President and Managing Director
Senior Vice President, Medical Communications
Sr. Account Director
Sr. Director Operations

Sr. Director, Operations Sr. Drug Safety Manager

Sr. Drug Safety Manager
Sr. Medical Information and Communication Manager
Team Lead Medical Affairs D-A-CH
Vice President - Managing Partner
Vice President, Medical and Clinical Affairs
Vice President, Operations - Medical Communications
VP Operations EMEA, LATAM and APC
VP Use of Medical Medical Information

VP, Head of Medical Writing & Medical Information



## **Medical Information and Communication** Sample Company List



3yue, LLC

Abbott Laboratories

AbbVie

Actelion Pharmaceuticals Ltd ALCON A Novartis Company

Alliance Pharmaceuticals

Almirall Limited Amgen Ltd

ArisGlobal Ashfield Healthcare

Aspen Astellas

AstraZeneca Pharmaceuticals LP

Axpharma Bausch+Lomb

Baxalta Innovations GmbH

Baxter Bayer Biogen

Biogen Biosimilars

Boehringer Ingelheim Bristol Myers Squibb Bristows LLC

BTG International

Celgene Corporation Dohmen Life Science Services

Eisai Europe Ltd.
Eli Lilly and Company
elytra GmbH and Basel University
Emergency Scientific and Medical Services (ESMS)
Envision Pharma Group

ESMS Global

European Medicines Agency Ewopharma International, S.r.O.

Exploria

F. Hoffman-La Roche Ferrer International

Ferring International Center SA. Genzyme Corporation GILEAD

GlaxoSmithKline

Glenmark

Gruenenthal Pharma S.A.

HRG GREECE Janssen-Cilag Kedrion Spa Kinapse Ltd KOIAA LAB. LILLY LEO Pharma

Lilly Deutschland GmbH

Lundbeck A/S

Makrocare

McKenzie Mills Partnership Ltd Med Communications, Inc. Medical Informatiastellas Pharma Medicines Evaluation Board

Merck Serono GmbH MHRA

Munidpharma GmbH Napp Pharmaceutical Group Ltd Norgine Pharmaceuticals Ltd

Novartis

Online Business Applications Inc.

Paint-Consult

Pfizer

Pharma Mar S.r.l PharmaMar PharmaReview Ltd

PI ARM PPD

Primevigilance Ltd ProPharma Group PTC Therapeutics Reckitt Benckiser

Roche

Rutgers Institute For Pharmaceutical Industry Fellowship

Rutgers Pharmaceutical Industry Fellowship Rutgers, The State University of New Jersey

Sanofi

Sharon Leighton Consultancy

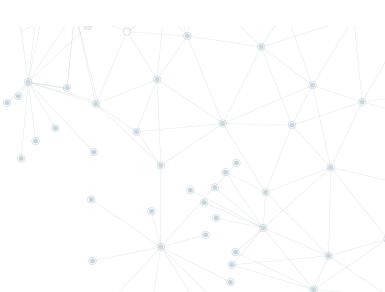
Sobi (Swedish Orphan Biovitrum) Takeda

**Techsol Corporation** Truven Health Analytics

**UCB** Pharma

Universal Medica Group University of Leeds Vifor Pharma Ltd







### | SELECT YOUR EXHIBITION PACKAGE

Basic Exhibition Package	. EUR 3,700
Premium Exhibition Package (10 available)	EUR 4,100

	Basic	Premium
Booth (3x2 m), 1 table, 2 chairs, 1 electrical connection	Х	Х
1 full meeting registration	Х	Х
1 exhibit booth personnel registration	Х	Х
Access to mobile conference app	Х	Х
Exhibitor listing on DIA website, mobile app, conference programme	х	Х
Exhibitors' Offers Entry on the mobile app	Х	Х
1 Promoted Post: your message pinned to the top of the mobile app activity feed for 20 mins	-	Х
1 Push Notification: your message sent directly to all attendees on the mobile app	-	Х

### MOBILE APP ADVERTISING OPPORTUNITIES

This conference will be supported by a mobile conference app, allowing easy and searchable access to the programme, speakers, exhibitors, attendees and other useful information at your fingertips. It provides excellent opportunities for you to promote your presence:

### Promoted posts | EUR 150

- Available on request
- Your message is pinned to the top of the activity feed for 20 minutes, highly visible to all app users you can include images (640x640px in PNG), an app internal link to your exhibitor profile, link to your website
- Please provide content for your promoted posts in advance of the conference

### Push notifications | EUR 300

- Available on request
- 140 character limit, no images or links
- Your message is sent to all attendees, with a notification on the home screen (like receiving a text message) you can include images (640x640px in PNG), an app internal link to your exhibitor profile, and external URLs, e.g. to your homepage

### Exhibitors' Offers | FREE OF CHARGE

- Unlimited availability
- Showcase what you are offering at your booth to attract attendees promote your activities, product demonstrations, your competitions, or your give-aways. You can include your logo, images, URLs and up to 15,000 characters of text.
- Provide copy and images in advance.
- Listed alphabetically by company name.

### App Host | EUR 1,800

- 1 available
- "App Host EXHIBITOR" as app menu item
- Logo and html page / description freely designed by exhibitor
- Roll-up banner at the conference "Thanks to the mobile app host" with your company name and logo / design
- Provide us with copy of your choice (including hyperlinks and images) in html to present your company in this premium and exclusive position.
   The character limit is 15,000 sufficient space to place your promotional message and point attendees to your booth. DIA can also design this for you in accordance with your requirements.



### 10th Anniversay Dinner Contributor | Exclusive | EUR 5,500

This decennial Anniversary will be celebrated with a special sit down dinner for all attendees and participants of the Conference. The dinner will take place Tuesday, 29 November 2016, directly following the Exhibition networking reception. Transportation between the hotel and restuarant will be arranged for.

Be a contributor to this special event and gain exclusive visibility.

### Includes:

- Company name and logo on prominent signage
- Company recognition listed in the exhibitors' section of the final programme
- 1 Mobile App push notification
- Company recognition listed on the Mobile App
- Signage designating your company as an offical contributor of the 10th Anniversary Dinner
- Opportunity to have an A5 flyer handed out with the final programme

### Networking Reception Host | Exclusive | EUR 2,000

Perhaps you prefer something a little more personal? This hosting opportunity offers you the option of providing food and additional beverages right in front of your own booth. Special cocktail tables will be provided by DIA for this purpose. You can choose the food and beverages you wish to offer according to your preferences and budget. From champagne to finger food or snacks, the choice is yours.

### Includes:

- 3 special cocktail tables in front of your booth
- Signage designating your company as an official host of the Tuesday Networking Reception
- Recognition in the exhibitors' section of the final programme

### Welcome Coffee Contributor | One available | EUR 500

One available Wednesday morning, set-up within the exhibition area

### Includes:

- Company name and logo on prominent signage
- Company recognition listed in the exhibitors' section of the final programme
- Coffee / tea service



# Refreshment Break Contributor | 3 available | EUR 1,500 each or EUR 4,000 as exclusive opportunity for all three

Set-up within the exhibition area Tuesday & Wednesday for the refreshment breaks

#### Includes:

- Company name and logo on prominent signage
- Company recognition listed in the exhibitors' section of the final programme
- Coffee / tea and pastries (2 days)

## Lunch Break Contributor | Exclusive Opportunity for Each Lunch Break | EUR 2,500 or 4,500 for both lunch breaks

One available Tuesday, one available Wednesday

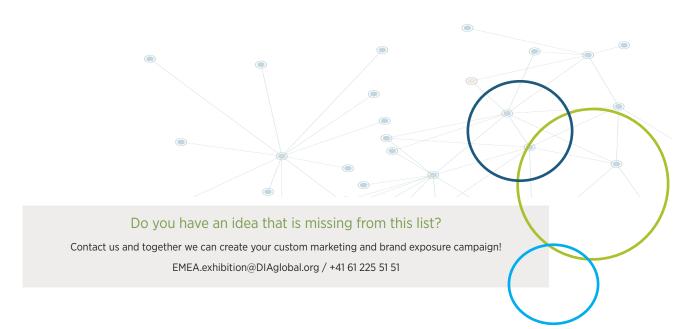
Set-up within the exhibition area

### Includes:

- Company name and logo on prominent signage
- Company recognition listed in the exhibitors' section of the final programme
- 1 Mobile App push notification
- Lunch

### Company Logo and Summary in Final Programme | Not limited | EUR 150

Make your company stand out and increase your exposure by having your company logo and company summary in the final programme.



## 10th European Medical Communications Conference and Exhibition Booking Agreement for Advertising and



### Deadlines

### 28 October 2016 Booking/Advertising materials deadline

Email booking form to emea.exhibition@diaglobal.org or send it by fax to +41 61 225 51 52.

Please do not associate DIA with your company name • Do not use the DIA logo • Do not advertise sessions or speakers

Hosting Offers  ☐ Mobile App Advertising ☐ Promoted Posts ☐ Push Notifications ☐ App Host  Total amount due: €  Company Name:	<ul> <li>□ 10th Anniversary Dinner Contributor</li> <li>□ Company Logo in Final Programme</li> <li>□ Networking Reception Host</li> <li>□ Refreshment Break</li> <li>□ Welcome Coffee</li> </ul>	Beneits & Terms  Marketing and Hosting Opportunities are exclusive to confirmed exhibitors. All benefits related to printed materials and inclusions on the DIA website are based on the meeting printing and production deadlines.  Payment Terms  Upon receipt of the signed Booking Agreement and payment, the primary contact will receive an email confirmation. 100% payment must accompany the Marketing & Hosting Booking Agreement.	
Primary Contact Person:		Cancellation Policy	
Tel.:	Email:	Cancellation of the Marketing and Hosting Booking Agreement must be provided in writing. Cancellation	
Booth Number:		of exhibition space will automatically void Marketing	
Payment must accompany your booking and be received by 28 October 2016. If arranging a bank transfer, a copy of the bank transfer must be sent by email or fax together with the booking form.			
Payment Methods  □ Please charge my credit card - credit card payn Please note that other types of credit card canr □ VISA □ MC □ AMEX	nents by VISA, Mastercard or AMEX can be made by not be accepted.	completing the relevant details below.	
Card Number:	Exp. Date:		
Cardholder's Name:			
Date:	Date: Cardholder's Signature:		
☐ Cheques should be made payable to DIA and mailed together with a copy of the registration form to facilitate identification to:  DIA Europe, Kuechengasse 16, Postfach, 4002 Basel, Switzerland			
□ Bank transfers: When DIA completes your registration, an email will be sent to the address on the registration form with instructions on how to complete the bank transfer. Payments in EURO should be addressed to "Account Holder: DIA", including your name, company, Meeting ID#16107 as well as the invoice number to ensure correct allocation of your payment. Payments must be net of all charges and bank charges must be borne by the payer.			
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the invoice number to ensure correct allocation	should be addressed to "Account Holder: DIA", in	cluding your name, company, Meeting ID#16107 as well as rges and bank charges must be borne by the payer.	

### **APPLICATION & CONTRACT FOR EXHIBIT SPACE**

10th Annual Medical Information and Communication Conference & Exhibition 29-30 November 2016 | Estrel Hotel, Berlin, Germany | ID# 16107



### **Company Contact Information**

Exhibiting Company Name (for sign	age and directory listing)		
Contact Name (all correspondance v	vill be sent to the contact information provided above)		
Address Line 1			
Address Line 2			
Postal Code, City (State), Country			
Telephone Number	Fax Number		
Email Address (required for confirmation)			
Please provide your European VAT number			
Exhibit Space	e Rates and Information		
Each 3m x 2m space includes one (1) complimentary full meeting registration and one (1 exhibit booth personnel registration. Any staff required above those allotted per $3m \times 2m$ mus register as a full attendee incurring full registration fees.			
Each booth space includes one (1) table, two (2) chairs and one (1) electrical connection Please note that there will be <b>NO pre-fitted shell scheme provided</b> . Any additional expenses associated with the exhibit, including pop up stand, lights, phone or carpeting, additional electrical connections, etc., will be the responsibility of the exhibitor.			
☐ 3m x 2m Booth Space Rental Fee	s € 3'700.00		
☐ 3m x 2m Premium Booth Package	€ 4'100.00		
Number of booth spaces requested:			
Total Amount Due :	€		
The Booth Selection Schedule is based on the date and time your paid application is received at DIA Europe. Booth number requests will not be considered until DIA Europe has notified you of your turn to select. Your selection "rank" will be included in your confirmation email.			
Services/Products to be exhibited:			

### **Cancellation and Downsizing Policy**

All Cancellations/Downsizing requests MUST be in writing.

- Cancellations/Downsizing requests received on or before 15 June 2016 will receive a 50% refund:
- Cancellations/Downsizing requests received after 15 June 2016 will receive NO refund. Booth rental fees are non-transferable.

If you do not receive confirmation within two weeks please call +41 61 225 51 51 or email: emea.exhibition@diaglobal.org

### **Payment Options and Information**

Payment may be made by cheque, credit card, or bank transfer. Please note that exhibit space will not be assigned without payment in full. Companies with an outstanding balance will be prohibited from moving in at the Estrel Hotel, Berlin, Germany.

Credit card payment is preferred. Credit card details must be given as a guarantee with your application submission.

☐ Payment in FULL

□ 50% Deposit due with application. Balance due by 15 August 2016

Full payment is required if submitting an application after 15 August 2016
In the event that full payment has not been received by 15 August, the Organiser reserves
the right to re-allocate booth space.

Credit card payments by Visa, MasterCard, or American Express can be made by completing the relevant information below.

☐ Visa ☐ MC ☐ AMEX Expiration date:

Credit Card Number

Name as it appears on credit card

Signature

- Cheques should be made payable to: DIA and mailed together with a copy of the application form to facilitate identification to: DIA Europe, Kuechengasse 16, 4051 Basel, Switzerland
- ☐ Bank transfers in EURO should be made to:

Account Holder: DIA

Bank: UBS, Postfach, CH-4002 Basel, Switzerland

IBAN: CH96 0023 3233 6353 8460C

DIA Account Number: 233-635384.60C SWIFT Code: UBSWCHZH80A

Company name, as well as the Meeting I.D. #16107 must be included on the transfer document to ensure payment to your account. Please fax this form to +41 61 225 51 52 prior to payment. Payment does not denote approval of your application to exhibit. If application is denied a full refund will be processed. Payments must be net of all charges and bank charges must be borne by the payer.

### **Contract Signature**

The undersigned hereby authorises DIA Europe to reserve exhibit space in the Estrel Hotel Berlin for use by the above company or organisation during DIA's 10th Annual Medical Information and Communication Conference & Exhibition . The undersigned hereby acknowledges receipt of and agrees to abide by the terms and conditions of the contract and Rules and Regulations contained on the reverse side of this application. DIA Europe reserves the right in its sole and absolute discretion to reject any application that in its judgment does not enhance the purpose of the 10th Annual Medical Information and Communication Conference & Exhibition or is in direct competition with DIA Europe. This contract shall be deemed accepted by DIA Europe when received, together with the required payment. However, no contract shall be deemed accepted if the contracting exhibitor has outstanding financial obligations to DIA Europe, of which DIA Europe is aware, for booth space, advertising, or any service(s) provided by DIA Europe.

Authorised Signature Date



## 2016 Application & Contract for Exhibit Space

## Terms and Regulations



This contract along with the Exhibitor Policies and Procedures for Exhibitors booklet, which is furnished to each exhibiting company in advance of the show, contains the entire agreement between the exhibiting company ("Exhibitor") and the Drug Information Association. DIA's 10th Annual Medical Information and Communication Conference & Exhibition to be held at the Estrel Hotel, Berlin, Germany is managed by DIA Europe.

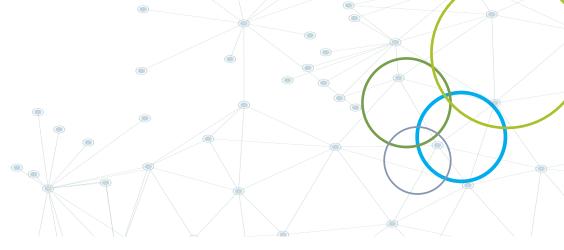
- 1. Eligible Exhibits: DIA Europe reserves the right to determine eligibility of any company or product to participate in the show. DIA Europe can refuse rental of exhibit space or terminate this contract if already executed, to any company who is in direct competition with DIA Europe or whose display of goods and/or services is not in DIA Europe's sole judgment, compatible with and complementary to the show and the industry, which DIA Europe serves. In the event of such termination, DIA Europe shall refund, in full, all payments, including deposits, which it may have received from the Exhibitor
- 2. Booth Assignments: Will be made based upon the date the Application & Contract for Exhibit Space is received, as well as the booth selection, booth size, location specifications and proximity to other companies as indicated by the Exhibitor. Furthermore, in the judgment of DIA Europe, if it becomes necessary to change the original allocation of space, the DIA Europe may do so by notification to the Exhibitor's authorised representative.
- **3. Exhibit Space Rental Fee:** The DIA Europe exhibit space rental fees are outlined on the front of this Application & Contract for Exhibit Space.
- **4. Payment:** The payment schedule is outlined on the front of this Application & Contract. The entire exhibit space rental fee will accompany this Application & Contract. No Exhibitor will be allowed to participate in the show unless payment in full is received prior to the start of the exposition. DIA Europe complies fully with the VAT regulations of the country where the exhibition is held.
- **5. Cancellations:** Exhibitors have the right to cancel their space reservations at any time by written notice to DIA Europe. Refunds will be issued based on the total amount paid and the date the notice of cancellation is received. A non-refundable fee will be withheld from the amount refunded to cover administrative costs. Registrants are responsible for cancelling their own hotel and airline reservations. Under all circumstances, DIA Europe retains the right to resell any booth space cancelled by the Exhibitor. Refunds will be based on when the notice of cancellation is received. The use of any complimentary Exhibitor registration badges is forfeited upon cancellation of space.
- **6. Use of Space:** No subletting or sharing of space is permitted. DIA Europe retains the right to have removed from the exhibition any company that has not duly contracted with DIA Europe for space. All Exhibitor activities must be confined to the limits of rented space and must not impede traffic or interfere with the activity of other Exhibitors. Every exhibit must be fully staffed and operational during the entire show. DIA Europe may evict Exhibitors, who, because of noise, conduct of personnel, methods of operation or any other reason, detract from the general educational character of the show. In the event of eviction, DIA Europe will not issue a refund.
- **7. Failure to Occupy Space:** Any space not at least partially occupied at least 30 minutes prior to opening, will be forfeited by the Exhibitor and can be used by DIA Europe in any manner, without refund, unless arrangements for delayed occupancy have been previously approved by DIA Europe. All booths must be set-up and ready for the show by the walk through inspection.
- **8. Character of Exhibits:** DIA Europe provides aisle carpeting in main and cross aisles and general security in the exposition beginning with Exhibitor set-up and concluding after all show freight has been removed from the floor. All stand structures must adhere to the guidelines laid out in the Exhibitor Services Kit for this exhibition. No exhibit is permitted to obstruct the view of adjacent booths. All signs must be one sided only and must be set back within the Exhibitor's space so as not to detract from the overall impact of the exhibit that is directly adjacent. Requests to deviate from these guidelines must be submitted in writing to DIA Europe for approval prior to set-up. DIA Europe reserves the right to direct revisions, at Exhibitor expense, of any exhibit that does not comply with these guidelines. Apart from the specific display space for which an exhibiting company has contracted with DIA Europe, no part of the Holiday Inn Hotel, its grounds or surrounding grounds, may be used by any organisation other than DIA Europe for display purposes of any kind or nature without the express written permission of DIA Europe. Exhibit brand or company logos, signs and/or trademark displays will be limited to the exposition only.
- **9. Fire Regulations:** Each Exhibitor is responsible for knowledge of and adherence to all Berlin fire and safety codes which will be published in the Exhibitor Service Kit. All electrical signs and equipment must be wired to meet the specification of Underwriters Laboratories (UL) and must conform to appropriate federal, state, and municipal codes. Compliance with such laws is mandatory for all Exhibitors and is the sole responsibility of the Exhibitor.

- 10. Indemnity: The Exhibitor agrees to indemnify and hold harmless the DIA Europe, its officers, directors, employees and members from any and all liability to any person or persons for or by reason of any condition, defect or operation of any apparatus. equipment, or fixtures furnished by the Exhibitor in connection with his/her exhibit. Exhibitor further agrees to hold harmless the DIA Europe, its officers, directors, employees and members from any and all liability to any person or persons for or by reason of any act or omission of said Exhibitor, or any of his/her agents, servants or employees. This Indemnity includes, but is not limited to, claims of injury, death, or property damage, or of copyright, trademark or patent infringement, unfair competition, and product liability. The Exhibitor, on signing the contract, expressly releases the DIA Europe and it's individuals from any and all claims for such loss, damage or injury. Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and hold the DIA Europe, its officers, directors, employees and members, and the meeting facility and its employees and agents harmless against all claims, losses and damages to persons or property, governmental charges, taxes or fines, and attorneys' fees arising out of or caused by Exhibitor's installation, removal, maintenance, occupancy or use of the exhibition premises or part thereof, excluding only such liability caused by the sole negligence of the meeting facility, its employees and agents. In addition, Exhibitor acknowledges that the DIA Europe and the meeting facility do not maintain insurance covering such losses by Exhibitor.
- 11. Exhibitor Insurance: The Exhibitor shall, at its sole cost and expense, procure and maintain through the term of each contract, comprehensive general liability insurance against claims for bodily injury or death and property damage occurring in or upon or resulting from the premises leased by DIA Europe. Such insurance shall include contractual liability and product liability coverage, with combined single limits of liability of not less than €1,000,000. Such insurance shall name DIA Europe as an additional insured and Exhibitor shall upon request provide DIA Europe with certificate so indicating. Workers Compensation and any other insurance or required licenses shall be in full compliance with all federal and state laws, covering all of Exhibitor's employees engaged in the performance of any work for the Exhibitor. All property of the Exhibitor is understood to remain under its custody and control in transit to and from the confines of the exhibit hall.
- 12. Show Attendees and Exhibit Staff: Admission to the exhibition will be available only to registered attendees and Exhibitor staff of at least 18 years of age. Proof of age may be required to obtain entrance into the exposition. DIA Europe makes reasonable attempts to attract high quality attendees to its exposition, but does not guarantee specific volumes of traffic or levels of qualification. Traffic at any given booth is a function of the particular exhibit and not the responsibility of DIA Europe.
- **13. Security:** Exhibitors are responsible for security of their exhibit and its content. Security personnel contracted directly by DIA Europe are intended primarily for crowd control and credentials verification. Exhibitors are encouraged to budget and make security arrangements for sensitive or valuable items. DIA Europe is not responsible for the security of Exhibitors' property. Protection, both security and insurance coverage, of Exhibitors' property is the sole responsibility of the Exhibitor.
- **14. Failure to Hold Show:** Should fire, hurricane, earthquake, flood, strikes, civil disturbance, Acts of God, political or social boycott, or any other circumstances beyond the control of the DIA Europe or the Estrel Hotel, Berlin, Germany, make it impossible or impractical to hold the show at the scheduled time, DIA Europe may retain only such part of the Exhibitor's rental fees as shall be required to compensate it for reasonable expenses incurred up to the time of such cancellation. All remaining rental fees shall be refunded. If an event is cancelled, DIA Europe is not responsible for any airfare, hotel or other costs incurred by registrants. In no event shall DIA Europe be liable for indirect or consequential damages.
- **15. Amendment of Rules:** DIA Europe reserves the right to make changes, amendments and additions to these terms and conditions at any time, and all changes, amendments and additions so made shall be binding on the Exhibitor with the provision that all Exhibitors will be advised of any such changes. Any matters not specifically covered herein are subject to decision by DIA Europe.

☐ I have read and agree do the terms and conditions

**Authorised Signature** 

Date



DIA GLOBAL CENTER
21 Dupont Circle NW
Suite 300
Washington, DC 20036
Tel. +1 202 601 8900, Fay, +1 202 7

Tel. +1.202.601.8900, Fax. +1.202.776.0136 Americas@DIAglobal.org

DIA EUROPE, MIDDLE EAST & AFRICA Kuechengasse 16 4051 Basel, Switzerland Tel. +41.61.225.51.51, Fax. +41.61.225.51.52 EMEA@diaglobal.org

### **DIA AMERICAS**

Drug Information Association 800 Enterprise Road, Suite 200 Horsham, Pennsylvania 19044, USA Tel. +1.215.442.6100, Fax. +1.215.442.6199 DIA@diaglobal.org

### **JAPAN**

Nisso 22 Building 7F 1-11-10 Azabudai Minato-ku Tokyo 106-0041, Japan Phone: +81.3.5575.2130, Fax: +81.3.3583.1200 DIAJapan@diajapan.org

### **INDIA**

A-303, Wellington Business Park I Andheri-Kurla Road, Marol, Andheri (East) Mumbai 400 059, India Tel. +91.22.67653226, Fax. +91.22.28594762 DIAIndia@diaindia.org

### **CHINA**

7/F

Room 766 Metropolis Tower
No.2 Haidian East Third Street
Zhongguancun Xi Zone
Haidian District
Beijing 100080, China
Phone: +86 10 6260 2240, Fax: +86 10 6260 2201
DIA@diachina.org