DIA JAPAN 2016 MARKETING & INDUSTRY SUPPORT OPPORTUNITIES



MEETING OUTLINE

Title: 13th Annual Meeting DIA Japan 2016

Dates: November 13 (Sun) – 15 (Tue), 2016

Venue: Tokyo Big Sight – Conference Tower

3-11-1 Ariake, Koto-ku, Tokyo 135-0063

Tel. +83-3-5530-1111

Program will be announced later

What's new in 2016

Welcome Lunch Reception

 On Sunday November 13th, before all attendees join the program session, you can invite them to your welcome reception to serve the buffet style lunch in the reception hall.
 You can make speech in the reception hall and provide your promotional materials to attendees.
 Please see at page 2 for more detailed information.

DIA Signboard

• Show your company logo with the "Thank you to" message on the signboard at the ground level. Please see at page 4 for more detailed information.

SUPPORT PACKAGES CATEGORIES

Page 2

- Platinum Supporter
- Gold Supporter
- Silver Supporter
- Welcome Lunch Reception
- Premium Drink Service

Page 3

- Stamp Rally
- Program Advertisement Insertion
- Cyber Lounge
- Congress Bag Insertion

Page 4



New

 Booth exhibit (Industry & Academia)

Deadline for Applications: Oct. 21 2016 (Fri)

Application

How to Apply

Please read and take note of the contract details stated on the exhibit application form (English) before you submit your application. Please note that we may deny applications at our discretion if the proposed exhibit is not in line with the purpose of the meeting.

Exhibit and Support Payment

DIA will invoice you once we accept your application.

All bank transfer charges are the responsibility of the payer.

Credit card is available for your payment (Visa & Master).

Contract Changes or Cancellations by the Exhibitor

There is a prescribed cancellation free for changes or cancellations. Please see the application form for details.

Schedule leading up to the event

- (1) Booth Exhibit (Industry Booth Exhibit and Academia Tabletop Space Exhibit)

 Once the booth location has been selected, we will send a manual (on or after October 1).
- (2) Other Programs, DIA Japan will send you the manual once application is approved.

All marketing fee is not included exhibit booth space

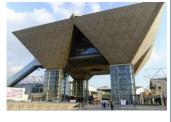
To secure your opportunity contact:

DIA Exhibition Consultant

Hideo Susa

+81-80-5697-6836

hideo.susa@diaglobal.org





SUPPORT PACKAGES CATEGORIES - 1

Platinum Supporter

880,000 yen (excluded tax)



Two available

- This opportunity includes your company name and loss on "Thank you"
- the desi Lunched 6F, 200 **SOLD** to apply will also register Seminar.
- Your company advertisement (A4 size) will be included in the Meeting program.
- Your company name and logo on "Thank you" signage on the Stamp Rally card.
- Congress Bag insert plan A4 1 page
- Additional 3 session free pass.
- Available to upgrade lunch box.



Luncheon seminar in 2015

Silver Supporter

250,000 yen (excluded tax)



Ten available

- This opportunity includes your company name and logo on "Thank you" signage within the designated reception areas.
- Lunch time presentation and coffee break presentation, each 10 minutes in the Exhibit Hall.
- Your company advertisement (A5 size) will be included in the Meeting program.
- Your company name and logo on "Thank you" signage on the Stamp Rally card.
- Congress Bag insert plan A4 1 page
- Additional 1 session free pass.

Premium drink service

100,000 yen (excluded tax)

Available for every exhibitors

- You can serve special coffee like café late, English tea, fruits juice and small cakes at your booth.
- One cup coffee costs 150 yen
- Coffee cups with your company logo costs 50,000 yen minimum.



Gold Supporter

680,000 yen (excluded tax)



Four available

- This opportunity includes your company name and desi
- Lund n at sted 1F, 1 **SOLD** to a DIA will orm regis Seminar.
- Your company advertisement (A4 size) will be included in the Meeting program.
- Your company name and logo on "Thank you" signage on the Stamp Rally card.
- Congress Bag insert plan A4 1 page
- Additional 2 session free pass.
- Available to upgrade lunch box.



Company Name and logo at the Reception area



Lunch time presentation in 2015

Welcome Lunch Reception

500,000 yen (excluded tax)

One available

New

- · Guests will enjoy the lunch upon arrival as the Be a hos
 - bra **SOLD** No

Foc

- DIA Lunch Rec
- You can exchange business cards with guests.
- You can provide guests promotional items there.



SUPPORT PACKAGES CATEGORIES - 2

Stamp Rally

20,000 yen (excluded tax)

for the advertisement on the back side of the card.

💙 Ten available

- Every attendees will be provided the cards.
- Get the stamp at the exhibitor's booth.
- Wonderful giveaway is available like Mobile PC or DIA Free membership fee in 2016. DIA will deliver it to you after drawing lots.
- Company name and log on the card.
- A prize for participation is available.





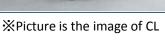


Cyber Lounge

200,000 yen (excluded tax)

- Your company logo will be shown following "Thank you to" at the Wi-Fi stand.
- Your promotion materials can be placed on the stand.
 - * Content of the materials is subject to prior approval of DIA Japan.
- Your company name and log with link to your company Home page is available on the Wi-Fi top page







XCongress Bag 2015

To secure your opportunity contact:

DIA Exhibition Consultant

Hideo Susa

+81-80-5697-6836

hideo.susa@diaglobal.org

Program Advertisement Insertion

- Number of copies1,000 copies
- How to send advertisement file

Format: illustrator file

DIA Japan will contact you regarding submission of the advertisement file.

If you cannot submit the data with the designated format, we may charge you an additional data processing fee.

	Advertising Fees (Rate for exhibit company)					
	Location	Size	Color	Available	Cost	
l	Cover 2	A4	4C	1	100,000 yen	
	Cover 3	A4	4C	1	100,000 yen	
	Cover 4	A4	4C	1	150,000 yen	
	Island position	A5	4C	No limit	30,000 yen	
	Island position	A4 1 page	4C	No limit	50,000 yen	
	Advertising Fees (Rate for non-exhibit company)					
	Location	Size	Color	Available	Cost	
	Island position	A5	4C	No limit	50,000 yen	
	Island position	A4 1 page	4C	No limit	100,000 yen	
		1		•	(Excluded tax)	

(Excluded tax)

A5 size is half size of A4

1/2 Page = H128mm×W185mm



THE CORE OF CLINICAL RESEARCH

*Company advertisement in Program brochure in 2014

Congress Bag Insert

30,000 yen (excluded tax)

Available for every exhibitors

- You may place one of the following in the congress bags to be distributed to all attendees: advertisement, booth guide, coupon for novelty goods.
- Approximately 1,000 attendees
- Distribute on the opening day, at the registration counter
- Platinum, Gold and Silver supporters may participate in this promotion free of charge
- DIA Japan will prepare and fill the bags.
 DIA Japan will contact you at a later date regarding the delivery of materials for distribution.

DIA Japan Annual Meeting Signboard

• Show your company logo with the "Thank you to" message on the signboard at the ground level.

Please see at page 4 for more detailed information.

• **50,000** yen

6 available



Booth Exhibit for Industry and Academia

Industry Booth

1 Exhibit Space: 400,000 yen 6.125m²
 2 Exhibit Spaces: 700,000 yen 12.25m²
 3 Exhibit Spaces: 1,000,000 yen 18.375m²
 4 Exhibit Spaces: 1,250,000 yen 24.25m²

50 available

Booth Specifications

Exhibit Space: 6.125m²

(W 2475 mm x D 2475 mm) *Space provision only.

Discount

You will get 10% discount if you exhibit to other DIA Japan event in 2016.

Academia Booth

1 Exhibit Space: 100,000 yen 6.125m²
 7 Available

Booth Specifications

Tabletop Exhibit

Exhibit Tabletop Space: 3.22 m² (W 2300 mm x D 1400 mm)

Table (W 1800 mm x H 700 mm x D 450 mm) x 1

Chairs x 2

[Option Plan]

Rental equipment and other additional materials can be requested.

* Detail information for consultation and application of booth option will be provided to exhibitors later by DIA Japan.

Exhibit Times

Nov. 15 Sun. 12:00 - 19:00

Nov. 16 Mon. 9:00 - 19:00

Nov. 17 Tue. 9:00 - 16:00

* DIA will inform you of the booth set-up and dismantling schedule in the guidelines for exhibitors to be distributed after we accept your application.

Please note that the above exhibit times are subject to change according to a change of program.

Floor Plan

In principle, booth selection will be handled on a first-come, first-served order based on the order applications received. However, please note that Platinum, Gold and Silver Supporters will be given top priority. The Floor plan will be posted on the DIA Website. You may inform us of your preferred booth numbers up to your third choice. We will try to meet your requests, however, please leave the final decision to the discretion of DIA Japan. We will inform you your booth location together with the guidelines for exhibitors on or after Oct. 1.



Attendee Analysis 2013-2015 500 450 400 350 300 250 200 150 100 50 0 Attendee Analysis 2013-2015

Exhibitors Web Site

- DIA will provide web site to show your company name, logo and marketing information on the exhibitors web site.
- DIA will announce this web site information to all attendees in advance.

To secure your opportunity contact:

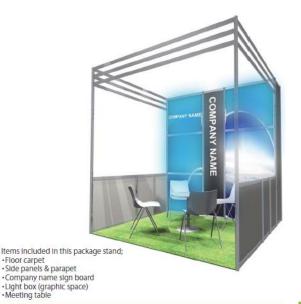
DIA Exhibition Consultant

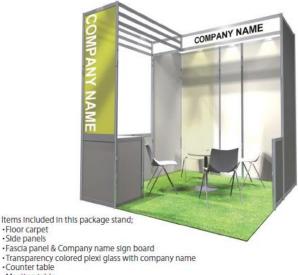
Hideo Susa

+81-80-5697-6836

hideo.susa@diaglobal.org

EXHIBIT BOOTH 2016





- · Meeting table

Octanorm System Booth w2475 x d2475 x h2700



JPY 80.000-



• Side panels • Fascia panel & Company name sign board • Counter table

JPY 60.000-



• Side panels • Light box & Company name sign

ms included in this package stand;



ncluded in this package stand; · Fascia panel & Company name sign board

Octanorm System Booth w2475 x d2475 x h2700 JPY 80.000-

Octanorm System Booth w2475 x d1200 x h2700

COMPANY NAME

ブース構築の申込受付

Please order your booth construction to;

e-mail: diajapan2016@branco.jp

株式会社ブランコ

13th DIA Japan 2016 Official Service Provider **Branco Inc. Tokyo Head Office**

www.branco.jp





Application and Contract for Exhibit Space

13th Annual Meeting

DIA JAPAN 2016

November 13-15, 2016 | Tokyo Big Sight | Ariake, Tokyo



Company Contact Information

Contact Name (all correspondence will be sent to the contact information pro	ovided below)
Address Line 1	
Address Line 2	
City, State/Province, Postal Code, Country	
Felephone Number	
Email Address (required for confirmation)	
Exhibiting and Support Rates	
Please refer to the Exhibiting and Support Opportunities brochure for formation for the products listed below.	or additional
☐ Platinum Supporter (2 opportunities available) (¥880,000 + 8% Consumption Tax) = ¥950,400	
Gold Supporter (4 opportunities available) (¥680,000 + 8% Consumption Tax) = ¥734,400	
Silver Supporter (10 opportunities available) (¥250,000 + 8% Consumption Tax) = ¥270,000	
☐ Industry Exhibit Booth Space (2475 x 2475mm per booth space) ☐ 1 Booth Space - (¥400,000 + 8% Consumption Tax) = ¥43. ☐ 2 Booth Spaces - (¥700,000 + 8% Consumption Tax) = ¥7. ☐ 3 Booth Spaces - (¥1,000,000 + 8% Consumption Tax) = ¥1. ☐ 4 Booth Spaces - (¥1,250,000 + 8% Consumption Tax) = ¥1.	56,000 1,080,000
☐ Academia Tabletop Space (2300 x 1400mm) ☐ 1 Tabletop Space - (¥100,000 + 8% Consumption Tax) = ¥1	
☐ Exhibiting Company Program Advertisement Insertion	000 000 00 632,400
□ Cover 2 (A4) - (¥100,000 + 8% Consumption Tax) = ¥108,0 □ Cover 3 (A4) - (¥100,000 + 8% Consumption Tax) = ¥108,0 □ Cover 4 (A4) - (¥150,000 + 8% Consumption Tax) = ¥162,0 □ Island Position (A5) - (¥30,000 + 8% Consumption Tax) = § □ Island Position (A4) - (¥50,000 + 8% Consumption Tax) = §	¥54,000
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Payment Options and Information

Payment may be made by credit card or bank transfer. Please note that exhibit space will not be assigned without payment in full. Companies with an outstanding balance will be prohibited from moving in at the Tokyo Big Sight.

Credit Card payme □ VISA □ MC	ents by Visa or MasterCard ONLY :
Cardholder's Name:	
Card Number:	
Expiration Date:	
Signature:	

Bank Transfers should be made to:

MIZUHO BANK LTD., Kamiyacho branch, Toranomon 45 MT Bldg, 5-1-5 Toranomon Minato-ku, Tokyo 105-0001 Japan DIA Japan Ordinary Account Number: 1273382 SWIFT Code: MHCBJPJT

Company name, as well as the Meeting ID 16303 must be included on the transfer document to ensure payment to your account. Payment does not denote approval of your application to exhibit. If application is denied a full refund will be processed. All local and overseas charges incurred for the bank transfer must be borne by payer.

Cancellation and Downsizing Policy

Cancellations/Downsizing requests **MUST** be in writing and may be emailed to hideo.susa@diajapan.org.

Cancellations/Downsizing requests received *on or before*:
September 13, 2016 will receive a 75% refund.
Cancellations/Downsizing requests received *on or before*:
October 13, 2016 will receive a 50% refund.
Cancellations/Downsizing requests received *after*:
October 13, 2016 will receive **NO** refund.

Booth rental fees are non-transferable.

Contract Signature

The undersigned hereby authorizes DIA to reserve exhibit space in the Tokyo Big Sight for use by the above company or organization during the 13th Annual Meeting DIA Japan 2016. DIA reserves the right in its sole and absolute discretion to reject any application that in its judgment does not enhance the purpose of the 13th Annual Meeting DIA Japan 2016 and its associated Exposition or is in direct competition with DIA. This contract shall be deemed accepted by DIA when received, together with the required payment. However, no contract shall be deemed accepted if the contracting exhibitor has outstanding financial obligations to DIA, of which DIA is aware, for booth space, advertising, or any service(s) provided by DIA.

Autnorized signature	Date

Exhibit & Support Contact:

Hideo Susa Phone: +81 80 5697 6836 Fax: +81.3.3278.1313 email: Hideo.Susa@DIAglobal.org DIAglobal.org

DIA Japan

Nihonbashi Life Science Building 6F 2-3-11 Nihonbashihoncho Chuo-ku Tokyo 103-0023 Japan

Exhibit Booth Personnel Registration Form

13th Annual Meeting

DIA JAPAN 2016

November 13-15, 2016 | Tokyo Big Sight | Ariake, Tokyo





Each booth space purchased includes one (1) Full Meeting Registration and two (2) Exhibit Booth Personnel Registrations. Additional Exhibit Booth Personnel may be purchased (up to 3 per booth space) for $\frac{1}{2}$ 12,960 using the Additional Exhibit Booth Personnel Registration Form.

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One () Full Meeting Registration (access t	o conference s	sessions)		
□ Dr.	Last Name		First Name		M.I.
☐ Mr.					
□ Ms.	0				
Job Titl	e				
Compa	ny				
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City		State	Zip/Postal	Country	
Phone I	Number		Email (required for con	firmation)	
Two (2) Exhibit Booth Personnel Registrat	ions (no acces	s to conference ses	sions)	
☐ Dr.	Last Name		First Name		M.I.
☐ Mr.					
☐ Ms.					
Job Titl	<u>e</u>				
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Address	s (as required for postal delivery to your locati	on)			
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Additional EBP Registration form

13th Annual Meeting

DIA JAPAN 2016

November 13-15, 2016 | Tokyo Big Sight | Ariake, Tokyo





Each booth space purchased is entitled to purchase up to 3 additional Exhibit Booth Personnel registrations once their complimentary registrations have been used. Exhibit Booth Personnel registrations grant access to the Exhibition Hall ONLY.

Dr. Last Name		First Name		M.I.
□ Mr. □ Ms.				
lob Title	Compar	y		
Address (as required for postal delivery to your location	on)			
City	State	Zip/Postal	Country	
Phone Number	Email (required for confirmation)			
Dr. Last Name		Circt Name		MI
Dr. Last Name		First Name		M.I.
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		First Name		M.I.
Dr. Last Name Mr. Ms.		First Name		M.I.
│ Mr. │ Ms.	Compar			M.I.
∏ Mr.] Ms. Job Title				M.I.
∏ Mr.] Ms. Job Title				M.I.
∏ Mr.] Ms. Job Title				M.I.
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Mr. Ms. Job Title Address (as required for postal delivery to your location of the control of	inal Exhibit Bo	Zip/Postal Email (required for co	onfirmation)	
Address (as required for postal delivery to your location) City Phone Number Payment Methods - ¥12,000 per addition ONLINE Ordering is NOT available for Additional Exhibit Booth Cost per additional Exhibit Booth Personnel registration is ¥12	inal Exhibit Bo	Zip/Postal Email (required for co	onfirmation) select the appropriate total fee belo	DW.
Mr. Ms. Job Title Address (as required for postal delivery to your location of the	inal Exhibit Bo	Zip/Postal Email (required for co	onfirmation) select the appropriate total fee belo	DW.
Mr. Ms. Job Title Address (as required for postal delivery to your location of the	inal Exhibit Bo	Zip/Postal Email (required for co	onfirmation) select the appropriate total fee belo	DW.
Mr. Ms. Job Title Address (as required for postal delivery to your location of the	inal Exhibit Bo	Zip/Postal Email (required for co	onfirmation) select the appropriate total fee belo	DW.
Mr. Ms. Ms. Mob Title Address (as required for postal delivery to your location of the content of the conte	inal Exhibit Both Personnel Registra 2,600 (including 5% 20—Two (2) Addition	Zip/Postal Email (required for co	onfirmation) select the appropriate total fee belo	DW.

 ${\sf MIZUHO~BANK~LTD.}, Kamiyacho~branch, Toranomon~45~MT~Bldg, 5-1-5~Toranomon~Minato-ku, Tokyo~105-0001~Japan~Alloward Minato-ku, Minato-ku,$ DIA Japan Ordinary Account Number: 1273382

SWIFT Code: MHCBJPJT

Company name, as well as the Meeting ID 16303 must be included on the transfer document to ensure payment to your account. All local and overseas charges incurred for the bank transfer must be borne by payer.

EBP CANCELLATION POLICY: No refund will be issued for cancellation of Additional Exhibit Booth Personnel Registrations.

Cancellations must be in writing. Registrants are responsible for cancelling their own hotel and airline reservations. You may transfer your registration to a colleague at any time. Please notify DIA of any such substitutions as soon as possible. DIA reserves the right to alter the venue, if necessary. If an event is cancelled, DIA is not responsible for any airfare, hotel or other costs incurred by registrants.